



CAPITAL GATEWAY[®]
C O N S U L T I N G

An Information Technology Firm



CORPORATE FACT SHEET

SBA 8(a) Certification · MBE · SWaM · IT-70 Schedule Pending · Small Business

Capital Gateway Consulting, (CGC) is a small business firm that provides Management Consulting Services and IT Solutions to Federal Agencies and Fortune 100 companies. **CGC** specializes in solving complex business processes and technology challenges using efficient and value-added solutions design. **Capital Gateway** practitioners are industry leaders and specialist with deep expertise in our core capabilities of Program Management, IT Strategy, Implementation and Operations Management of Oracle-EBS, SAP, Federal Financial Management, Big Data, Business Intelligence, and Supply Chain Management solutions. **CGC**'s core offerings also include Project Management Office, Advisory Services, ITIL Process Adoption, IV&V, ERP Training, and Organizational Change Management, Business Process Modeling, Natural Language Processing, and Software as a Service (SaaS).



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OUR SERVICES

- Enterprise Applications Implementation and Sustainment (Oracle & SAP)
- Advanced Analytics – Identify business drivers, exploit and capitalize on data for key decision making, consider competitive analysis, and drive cost reductions across the enterprise
- Large Scale Data Management – Leverage a BPM approach to consolidating data from disparate systems
- Human Capital/Change Management – Fostering leader and employee adoption of technology. Strategic Communications and Learning & Development
- Finance Transformation/Compliance (SFIS, FFMIA, FIAR, FISCAM)

KEY DIFFERENTIATORS

- Consulting professionals having multiple Federal and Commercial ERP implementation experience
- Case Management, Case Execution, Foreign Military Sales, and Global Order to Cash manufacturing experience
- CGC's model-driven methodology CSSA for SDLC management and solution design
- A collaborative approach for defining challenges, identifying needs, and strategic planning
- Acquisition Life Cycle experience from Requirements Definition and Coordination, Proofs of Concept, Blueprinting, to Solicitation
- DoD Procurement Systems experience (MOCAS, WAWF, EDA, DCAS)

WE UNDERSTAND CHALLENGES

- Complexity of Legacy Systems and Processes driven by Laws, Regulations, and Policy
- Abundance of Data, but no Real Information
- Rapid changes in technology leading to continuous workforce training
- Escalating Operational Costs and Implementation Cost Overruns
- Many standards, solutions and technologies leading to complex evaluations and assessments
- Disconnect between systems and how frontline managers do their job



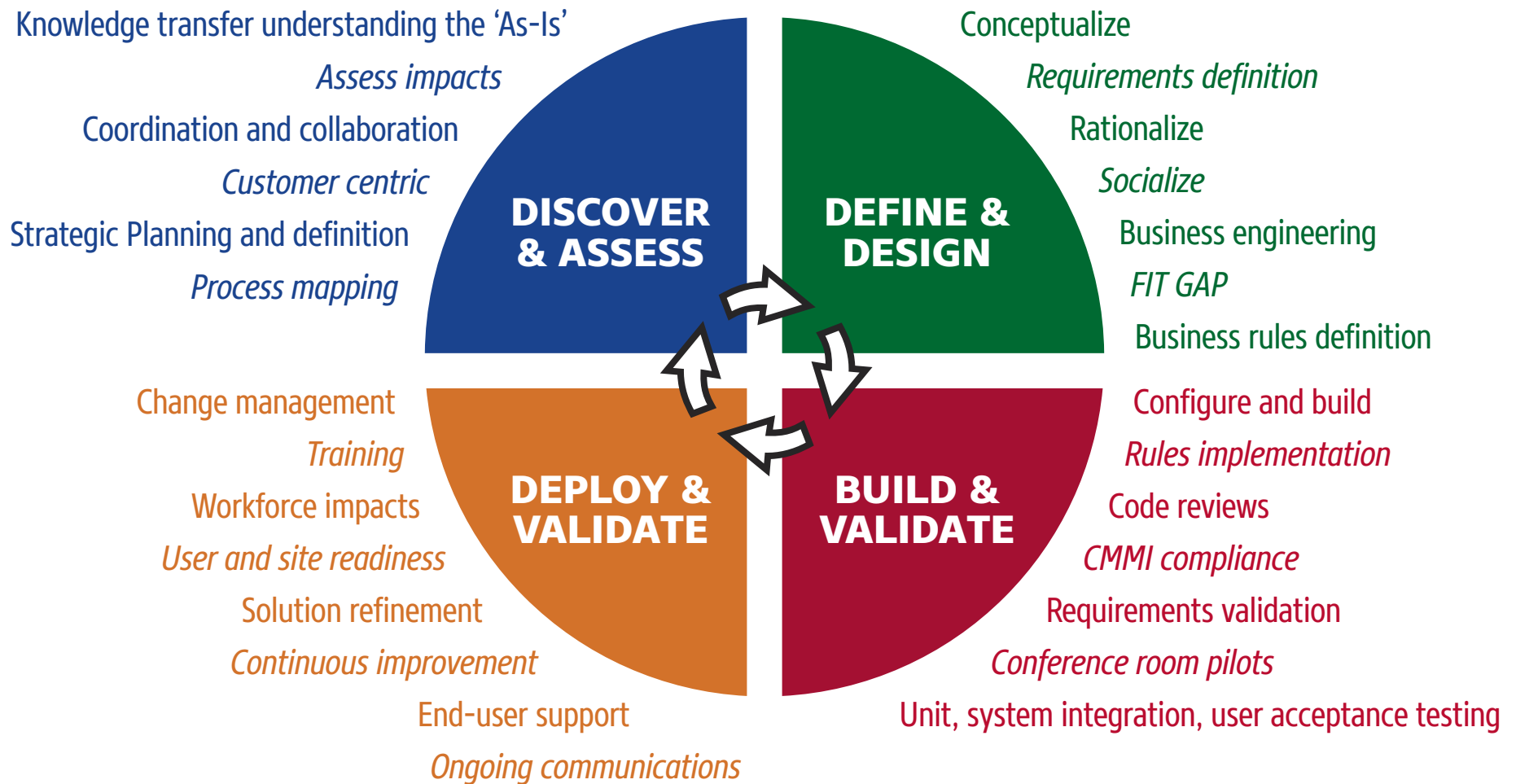
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Our Common Sense Structured Approach CGC's CSSA-Methodology





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SBA 8(a) Certification In Process · IT-70 Schedule Pending · Small Business

Sample CSSA Components & Activities

- Requirements Definition and Proofs of Concept
- Strategic Communications and Change Management
- Preliminary Solution Blue Printing
- Testing Strategy and Facilitation
- End User Training
- Data Management and Reporting Strategy
- Program Management
- Partner Systems Agreements
- Configuration and Design Reviews
- Deployment
- Gather information and Analytics Capabilities
- Develop the future-state Logical Architecture
- Map platforms and technologies
- Analyze and document transition states
- Develop Architecture Execution Road Maps

Our Clients and Partners



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