

CAPITAL GATEWAY[®]

C O N S U L T I N G

An Information Technology Firm

Corporate Capabilities

*Our Mission...Helping our clients achieve their goals with
a keen focus on quality, integrity, professionalism and creativity*



CORPORATE FACT SHEET

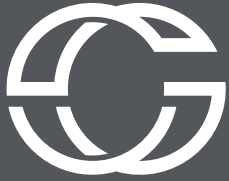
SBA 8(a) Certification · 8(a) STARS III · SWaM · MBE · IT-70 Schedule Pending · Small Business

Capital Gateway Consulting, (CGC) is a small business firm that provides Management Consulting Services and IT Solutions to Federal Agencies and Fortune 100 companies. **CGC** specializes in solving complex business processes and technology challenges using efficient and value-added solutions design. **Capital Gateway** practitioners are industry leaders and specialist with deep expertise in our core capabilities of Program Management, IT Strategy, Implementation and Operations Management of Oracle-EBS, SAP, Salesforce, Servicenow, Federal Financial Management, Big Data, Business Intelligence, and Supply Chain Management solutions. **CGC** 's core offerings also include Project Management Office, Advisory Services, ITIL Process Adoption, IV&V, ERP/CRM Training, and Organizational Change Management, Business Process Modeling, RPA, Natural Language Processing, and Software as a Service (SaaS).



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OUR SERVICES

- ▶ Enterprise Applications Implementation and Sustainment (Oracle, SAP, Salesforce, Service Now)
- ▶ Advanced Analytics – Identify business drivers, exploit and capitalize on data for key decision making, consider competitive analysis, and drive cost reductions across the enterprise
- ▶ Large Scale Data Management – Leverage a BPM approach to consolidating data from disparate systems
- ▶ Human Capital/Change Management – Fostering leader and employee adoption of technology. Strategic Communications and Learning & Development
- ▶ Finance Transformation/Compliance (SFIS, FFMIA, FIAR, FISCAM)

KEY DIFFERENTIATORS

- ▶ Consulting professionals having multiple Federal and Commercial ERP/CRM implementation experience
- ▶ Case Management, Case Execution, Foreign Military Sales, and Global Order to Cash manufacturing experience
- ▶ CGC's AGILE model-driven methodology CSSA for SDLC management and solution design
- ▶ A collaborative approach for defining challenges, identifying needs, and strategic planning
- ▶ Acquisition Life Cycle experience from Requirements Definition and Coordination, Proofs of Concept, Blueprinting, to Solicitation
- ▶ DoD Procurement Systems experience (MOCAS, WAWF, EDA, DCAS)

WE UNDERSTAND CHALLENGES

- ▶ Complexity of Legacy Systems and Processes driven by Laws, Regulations, and Policy
- ▶ Abundance of Data, but no Real Information
- ▶ Rapid changes in technology leading to continuous workforce training
- ▶ Escalating Operational Costs and Implementation Cost Overruns
- ▶ Many standards, solutions and technologies leading to complex evaluations and assessments
- ▶ Disconnect between systems and how frontline managers do their job



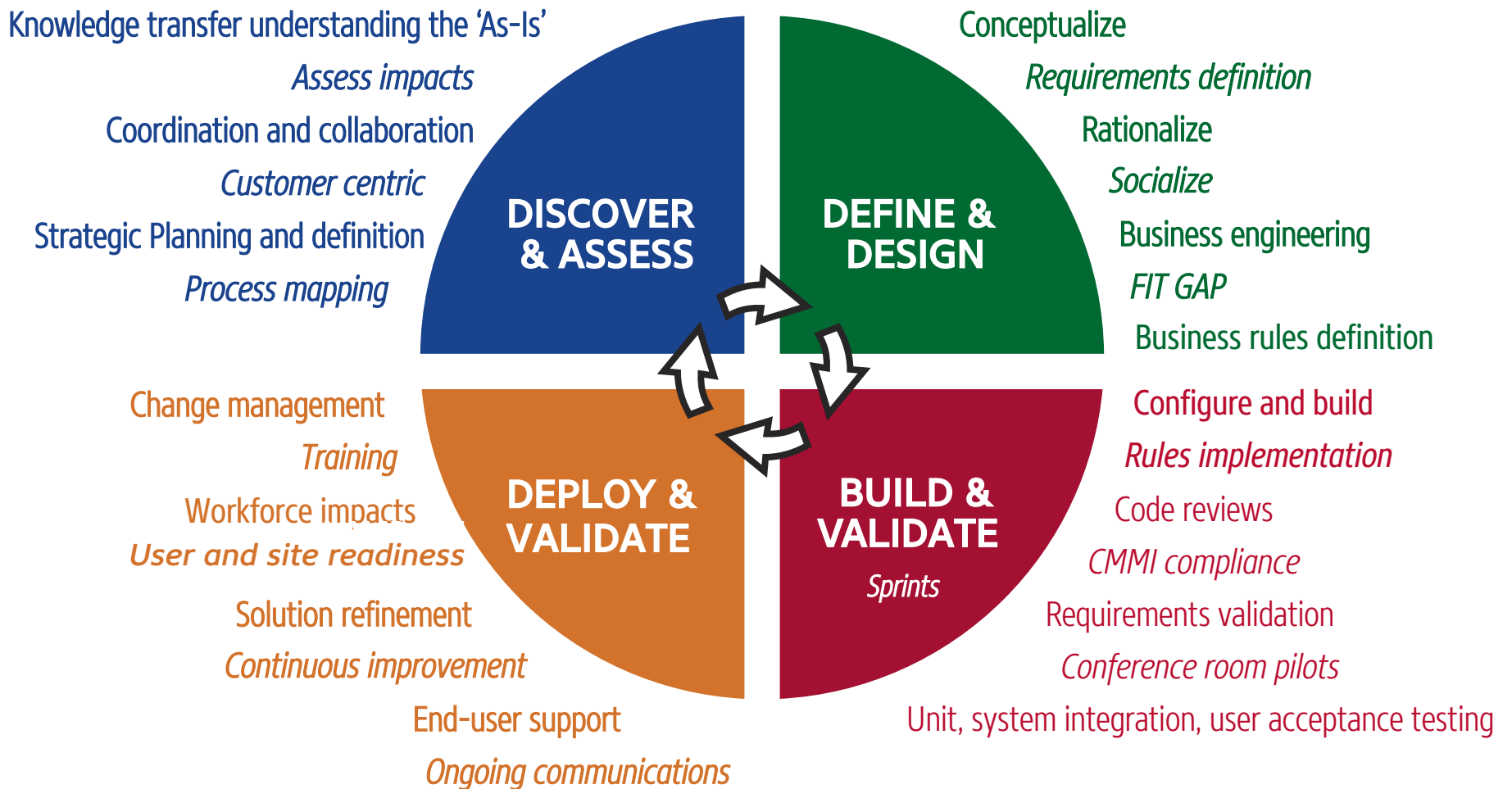
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Our Common Sense Structured Approach CGC's CSSA- Agile Methodology





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Sample CSSA Components & Activities

- Requirements Definition and Proofs of Concept
- Strategic Communications and Change Management
- Preliminary Solution Blue Printing
- Testing Strategy and Facilitation
- End User Training
- Data Management and Reporting Strategy
- Program Management
- Partner Systems Agreements
- Configuration and Design Reviews
- Deployment
- Gather information and Analytics Capabilities
- Develop the future-state Logical Architecture
- Map platforms and technologies
- Analyze and document transition states
- Develop Architecture Execution Road Maps

Our Clients and Partners



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